

TEAMING FOR GROWTH
MatchMaker

REGISTRATION

DIVERSITY PROCUREMENT FAIR AT THE ENGINEERS CLUB • JUNE 24, 2008

Purchasing Representative Registration Form

Please print clearly and provide all information as it should be listed in event program:

Purchasing Rep Name: _____
Title: _____
Company Name: _____
Address: _____
Phone: _____ FAX: _____
Email: _____ Website: _____

Additional Rep(s): _____

Please let us know any relevant information about your diversity goals within the following supplier categories:

“Small” businesses (as per SBA regs) _____

Minority Owned/Certified _____

Women Owned/Certified _____

Veteran/ SDVOSB Owned _____

HUBZone-Certified _____

Please list any specific services or service categories that YOUR company or organization would especially like to talk to at this procurement fair. This information will help us bring these companies to you on June 24. Please return this form as soon as you can to judy@expressconnectinc.com
Thank you!

Questions? Contact:

Erik Sauer or Kelsey Patterson at On3 Strategies – 800-601-4370

Judy Schaefer at ExpressConnect Conferencing – 410-235-4093

Joel Leifer at ActionCOACH - 410-740-8123

Anything else particular that you would like us to know to help make this event a success for you and our Attendees?

This event is listed at www.smeibaltimore.org.

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Register NOW to get in line to schedule your One-on-One 15 minute Matching Sessions with representations from organizations such as:

Confirmed	Invited
SAKNSAK, USA.	
Anne Arundel County of Central Services (www.aacounty.org)	AAI Corporation
Department of Veterans Affairs (www.va.gov/osdbu)	Baltimore County Office of Purchasing
Imerys (www.imerys.com)	The Centech Group
Kane Office Movers (www.kanecompany.com)	Center for Veterans Enterprise
M&T Bank – Corporate Purchasing (www.mtb.com)	Clark Construction
Maryland Procurement Technical Assistance Program (www.mdptap.umd.edu)	Banks Construction
Social Security Administration (www.ssa.gov/oag/osdbu)	Forest City Science & Technology Group
Tompkins Builders, Inc. (http://www.tbius.com/)	Hensel-Phelps
Towson University (www.towson.edu)	IWCF, Insured Workers' Compensation Fund
U.S. Small Business Administration – Baltimore District (www.sba.gov)	KCI Technologies
Wells Fargo Business Credit (www.wellsfargo.com/wbfcfactoring)	Maryland Department of Labor Licensing and Regulation
BGE	Computer Sciences Corporation
Department of Homeland Security Small Business Office (DHS)	Maryland Department of Housing and Community Development
MD DBED, Maryland Department of Business and Economic Development	NSA
MTA, Maryland Transportation Authority	DOD

(NOTE: go to www.smeibaltimore.org to learn more about these organizations' needs and to see the new ones being added.)

Attend as many of the Educational Workshops as you like:

- To start the day (7:30am): "How to Get the Most Out of Today" led by Joel Leifer, Action Coach
- "New Strategies and Tactics to Win Government Contracts " presented by Gloria Berthold of TargetGOV
- "The Benefits of a Mentor / Protégé Program" given by Oreta Stinson, Department of Navy's Mentor Protégé Program Manager and previous OSBDU rep. Ms. Stinson manages 10 Navy Mentor/Protégé programs.
- "How to Maximize the Veterans Federal Procurement Program to Grow Your Business" presented by Joseph Wynn, II - President and CEO, the VETS Group; Sr. Advisor, Vietnam Veterans of America; National Legislative Liaison, National Association of Black Veterans; Executive Committee, VET-Force and by Gail Wegner, Deputy Director and co-founder of the CVE and by Dawn Tucker, Lord and Tucker Management Consultants, LLC and Program Director for the VETS Group
- To conclude the fair (12:00N): "Successful Procurement Fair Follow-up" presented by Marcia Hall of Reputation Counts

Registration also includes a continental breakfast at the historic Engineers Club at the beautiful Garrett Jacobs Mansion in the Mt. Vernon art district of Baltimore City and light refreshments throughout the day. The Engineer's Club will offer a cash lunch to all attendees (usually only open to the private club members).